

# grow your own way

A strong pair of legs (van drivers) and a healthy sense of humour were the main criteria applied to recruitment in the early days of Abel & Cole. The latter still applies but the business has always been serious about its organic principles and its ethical approach to its suppliers and customers. With an annual turnover in excess of £13m, 22,000 deliveries a week and ambitious growth plans Abel & Cole are now looking to strengthen their senior management team with the appointment of a leading professional in the role of **Senior Produce Buyer**.

### The Role

- ◆ Assume responsibility for all of the company's produce supply base.
- ◆ Develop long-term cooperative relationships with all produce suppliers.
- ◆ Source new and innovative suppliers - UK and Overseas.
- ◆ Represent the business at grower groups, forums and industry seminars.

### The Person

- ◆ Will have a proven track record of achievement in the procurement of fresh produce with established contacts with growers and producers throughout the UK and overseas.
- ◆ A strong negotiator focused on the bottom line but also committed to building lasting and mutually beneficial relationships with suppliers.
- ◆ Possess a flexible, adaptable, non-hierarchical approach when working with both customers and colleagues.
- ◆ Intelligent, decisive with good problem solving skills.
- ◆ An energetic self starter, with a professional and personable approach to business and life in general.
- ◆ An ability with languages - especially Spanish or Italian would be advantageous.

### Salary need not be a limiting factor for the right candidate.

Interested in finding out more about this exciting opportunity then please contact Peter Hunt at **MorePeople**, Acanthus House, 10a Belton Street, Stamford, Lincolnshire PE9 2EF  
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Please note this assignment is being handled exclusively by our retained consultants MorePeople. Any CV's sent directly to Abel & Cole will be forwarded directly on to them.

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